





# EGYPTIAN POTENTIAL EXPORTS AND TAREGT MARKETS OVERVIEW

# TARGET MARKETS: UNITED STATES OF AMERICA

DEVELOPED BY:
EXPORT DEVELOPMENT AUTHORITY (EDA)







#### **TABLE OF CONTENT:**

#### **UNITED STATES OF AMERICA MARKET PROFILE**

- United States of America Profile
- Economic, Social And Political Overview Of United States of America
- Social And Economic Indicators
- Trade Statistics Between United States of America And World
- Trade Statistics Between Egypt And United States of America
- Trade Potentials Between Egypt And United States of America







#### **MARKET PROFILE - UNITED STATES OF AMERICA**

#### **COUNTRY OVERVIEW**

Country: United States of America

Capital: Washington, DCTotal Area: 9,833,517 sq km

• Location: North America, bordering both the North Atlantic Ocean and the North Pacific Ocean, between Canada and Mexico

• Chief of state: President Joseph R. BIDEN, Jr. (since 20 January 2021)

• **Head of government:** President Joseph R. BIDEN, Jr. (since 20 January 2021)

Administrative divisions: 50 states and 1 district

**Population:** 339,665,118 (2023 est.)

■ **Major languages:** English only 78.2%, Spanish 13.4%, Chinese 1.1%, other 7.3% (2017 est.)

• **Major religion:** Protestant 46.5%, Roman Catholic 20.8%, Jewish 1.9%, Church of Jesus Christ 1.6%, other Christian 0.9%, Muslim 0.9%,

• Life expectancy: male: 78.54 years female: 82.93 years (2023 est.)

■ **Population Growth Rate**: 0.68 % (2023 est.)

Age structure:

- **0-14 years:** 18.15% (male 31,509,186/female 30,154,408)

- 15-64 years: 63.72% (male 108,346,275/female 108,100,830)

- **65 years and over:** 18.12% (2023 est.) (male 27,589,149/female 33,965,270)

Currency: US dollar (USD)

• Exchange Rate: British pounds per US dollar - 0.78 (2023 est.)

#### ECONOMIC, SOCIAL AND POLITICAL OVERVIEW OF UNITED STATES OF AMERICA

#### **POLITICAL OVERVIEW:**

The United States of America is a federal republic, based on representative democracy, with three equally powerful branches of Government; comprised of 50 largely self-governing and semi-sovereign states.

The President is the Chief of State, Commander-in-Chief of the Armed Forces and the Head of Government. The President is elected by an electoral college (whose members are elected directly from each state) to serve a four-year term. These powers are checked by the U.S. Congress. The Cabinet is appointed by the President and subject to approval by the Senate.

The legislature is bicameral in the United States of America. The Congress consists of the Senate (the upper house) and the House of Representatives (lower house). The Senate has the power to confirm or reject presidential appointments and to ratify treaties. It is composed of 100 senators. The House of Representatives has the sole right to initiate revenue bills, although they may be amended or rejected by the Senate. It is composed of 435 members. The President has the power to veto the legislation passed by the Congress, but the Congress can override the veto with a two-thirds vote.







#### **ECONOMIC OVERVIEW:**

The United States of America is the world's largest economy, ahead of China. After a decade of growth, the country's GDP growth rate turned negative in the aftermath of the COVID-19 pandemic, exacerbated by rising inequalities and obsolete infrastructure. However, the economy recovered promptly, GDP growth rebouncing to an estimated 5.7% in 2021, driven by strong private consumption and investment and supported by highly accommodative monetary and fiscal policies. As tighter financial conditions negatively impacted demand, GDP growth slowed down to 1.6% in 2022, and is expected to further reduce to 1% in 2023 and 1.2% in 2024 (IMF).

Concerning public finances, the fiscal measures implemented to contain the effects of the COVID-19induced crisis weighed heavily on the government budget, resulting in a deficit of -9.5% of GDP in 2021 (IMF). Despite some additional spending planned in the new infrastructure bill, the deficit decreased to -4% GDP in 2022, thanks to the phasing out of pandemic-related measures and resumed economic activity. The tightening of monetary policy is expected to contain the growth of general government fiscal deficit to -5.3% GDP in 2023 and -6% GDP in 2024 (IMF). The government's debt-to-GDP ratio, already on an upward trend in recent years, increased consistently to finance spending conceded to support households and businesses, reaching 134.5% in 2020 (IMF). Fiscal tightening helped decreasing the debt burden to 122.1% GDP in 2022, and the IMF forecasts it to pick up to 122.9% GDP in 2023 and 126% GDP in 2024. The U.S., however, enjoys unmatched financing flexibility, being the issuer of the US dollar, the world's main reserve currency. Inflation rose sharply to reach 8.1% in 2022, amid high energy prices, persistent supply-chain disruptions, and labor shortages (IMF). The war in Ukraine exacerbated price increases for energy and food. The IMF forecasts inflation to move back towards the FED target of 2% (3.5% in 2023 and 2.2% in 2024), amid the relaxation of supply chain constraints and an adjustment in global energy prices. The 2023 budget focuses on deficit reduction, health, manufacturing, includes climate initiatives and allocates USD 44.9 billion for aid to Ukraine.

#### **ECONOMIC INDICATORS:**

| INDICATORS  | 2010      | 2021      |
|---|-----------|-----------|
| GNI PER CAPITA, PPP (CURRENT INTERNATIONAL \$)                        | 49,050    | 71,130    |
| GDP (CURRENT US\$) (BILLIONS)   | 15,048.96 | 23,315.08 |
| GDP GROWTH (ANNUAL %)   | 2.7       | 5.9       |
| INFLATION, GDP DEFLATOR (ANNUAL %)                                    | 1.2       | 4.5       |
| AGRICULTURE, VALUE ADDED (% OF GDP)                                   | 1         | 1         |
| INDUSTRY, VALUE ADDED (% OF GDP)                                      | 19        | 18        |
| EXPORTS OF GOODS AND SERVICES (% OF GDP)                              | 12        | 11        |
| IMPORTS OF GOODS AND SERVICES (% OF GDP)                              | 16        | 15        |
| FOREIGN DIRECT INVESTMENT, NET INFLOWS (BOP, CURRENT US\$) (MILLIONS) | 264,039   | 448,324   |

Source: World Bank





#### TRADE STATISTICS BETWEEN UNITED STATES OF AMERICA AND WORLD

# TRADE FIGURES BETWEEN UNITED STATES OF AMERICA AND WORLD (USD BILLION)

|                                       | 2020   | 2021   | 2022   |
|---------------------------------------|--------|--------|--------|
| UNITED STATES OF AMERICA IMPORTS FROM |        |        |        |
| WORLD                                 | 2406.9 | 2935.3 | 3375.9 |
| UNITED STATES OF AMERICA EXPORTS TO   |        |        |        |
| WORLD                                 | 1424.9 | 1754.3 | 2062.9 |
| TRADE BALANCE                         | 982    | 1181   | 1313   |

Source: ITC, Trade Map

# **EXPORTS OF UNITED STATES OF AMERICA BY PARTNER COUNTRY (USD BILLION)**

| IMPORTERS          | 2020   | 2021   | 2022   |
|--------------------|--------|--------|--------|
| Canada             | 255.39 | 307.76 | 354.99 |
| Mexico             | 211.48 | 276.49 | 324.38 |
| China              | 124.49 | 151.44 | 153.84 |
| Japan              | 63.76  | 74.56  | 80.32  |
| United Kingdom     | 58.43  | 61.43  | 77.30  |
| Germany            | 57.43  | 65.33  | 72.92  |
| Netherlands        | 45.30  | 53.08  | 72.89  |
| Korea, Republic of | 50.97  | 65.94  | 71.47  |
| Brazil             | 34.59  | 46.93  | 53.58  |
| India              | 27.08  | 40.05  | 47.33  |
| France             | 28.21  | 30.60  | 46.94  |

Source: ITC, Trade Map

# **EXPORTS OF UNITED STATES OF AMERICA BY PRODUCT (USD BILLION)**

| CODE | PRODUCT LABEL   | 2020   | 2021   | 2022   |
|------|---|--------|--------|--------|
| '27  | Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral    | 151.16 | 240.35 | 378.56 |
| '84  | Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof                     | 182.71 | 209.41 | 229.59 |
| '85  | Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television | 162.79 | 185.78 | 197.75 |
| '87  | Vehicles other than railway or tramway rolling stock, and parts and accessories thereof           | 105.56 | 122.83 | 134.89 |
| '88  | Aircraft, spacecraft, and parts thereof   | 81.29  | 89.52  | 102.85 |
| '90  | Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical       | 83.22  | 91.63  | 99.05  |
| '71  | Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad        | 59.82  | 82.37  | 92.47  |





| '30 | Pharmaceutical products   | 53.75 | 77.85 | 83.49 |
|-----|---|-------|-------|-------|
| '39 | Plastics and articles thereof   | 60.21 | 74.31 | 83.28 |
| '99 | Commodities not elsewhere specified   | 40.97 | 49.13 | 62.96 |
| '29 | Organic chemicals   | 33.57 | 43.08 | 51.06 |
| '38 | Miscellaneous chemical products   | 31.26 | 36.89 | 41.19 |
| '12 | Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal | 30.83 | 33.04 | 40.19 |
| '10 | Cereals   | 19.34 | 30.35 | 31.58 |
| '2  | Meat and edible meat offal  | 18.15 | 22.12 | 23.34 |

Source: ITC, Trade Map

# IMPORTS OF UNITED STATES OF AMERICA BY PARTNER COUNTRY (USD BILLION)

| EXPORTERS          | 2020   | 2021   | 2022   |
|--------------------|--------|--------|--------|
| China              | 456.45 | 540.07 | 575.71 |
| Mexico             | 328.68 | 388.32 | 459.21 |
| Canada             | 277.30 | 366.47 | 448.34 |
| Japan              | 122.47 | 139.11 | 154.45 |
| Germany            | 117.36 | 138.23 | 150.46 |
| Viet Nam           | 83.18  | 108.18 | 135.88 |
| Korea, Republic of | 78.36  | 98.78  | 120.87 |
| Taipei, Chinese    | 62.46  | 80.66  | 96.08  |
| India              | 53.58  | 76.93  | 90.99  |
| Ireland            | 66.32  | 74.03  | 82.51  |

Source: ITC, Trade Map

# IMPORTS OF UNITED STATES OF AMERICA BY PRODUCT (USD BILLION)

| CODE | PRODUCT LABEL   | 2020   | 2021   | 2022   |
|------|---|--------|--------|--------|
| '85  | Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television | 343.40 | 415.44 | 477.15 |
| '84  | Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof                     | 361.17 | 427.92 | 475.93 |
| '87  | Vehicles other than railway or tramway rolling stock, and parts and accessories thereof           | 254.39 | 282.90 | 329.65 |
| '27  | Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral    | 130.63 | 225.12 | 322.70 |
| '30  | Pharmaceutical products   | 139.43 | 149.41 | 164.99 |
| '99  | Commodities not elsewhere specified   | 102.48 | 120.52 | 117.23 |





| '90 | Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical  | 90.55  | 105.98 | 115.03 |
|-----|--|--------|--------|--------|
| '71 | Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad   | 106.99 | 95.97  | 96.96  |
| '39 | Plastics and articles thereof  | 62.34  | 82.38  | 89.88  |
| '94 | Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; | 65.46  | 81.32  | 86.74  |
| '29 | Organic chemicals  | 56.42  | 64.62  | 75.92  |
| '73 | Articles of iron or steel  | 35.99  | 47.93  | 61.17  |
| '61 | Articles of apparel and clothing accessories, knitted or crocheted                           | 38.25  | 52.25  | 60.78  |
| '95 | Toys, games and sports requisites; parts and accessories thereof                             | 36.34  | 51.74  | 55.20  |
| '72 | Iron and steel   | 18.80  | 38.90  | 44.93  |

Source: ITC, Trade Map

# TRADE STATISTICS BETWEEN EGYPT AND UNITED STATES OF AMERICA (MILLION USD)

# **EGYPTIAN EXPORTS TO UNITED STATES OF AMERICA BY PRODUCT (MILLION)**

| CODE | PRODUCT LABEL   | 2020  | 2021  | 2022  |
|------|---|-------|-------|-------|
| '62  | Articles of apparel and clothing accessories, not knitted or crocheted                          | 449.8 | 645.9 | 888.7 |
| '61  | Articles of apparel and clothing accessories, knitted or crocheted                              | 301.8 | 417.5 | 424.2 |
| '57  | Carpets and other textile floor coverings   | 151.5 | 179.4 | 141.7 |
| '39  | Plastics and articles thereof   | 85.8  | 141.8 | 126.8 |
| '7   | Edible vegetables and certain roots and tubers  | 37.0  | 43.7  | 78.5  |
| '70  | Glass and glassware   | 65.8  | 83.7  | 68.8  |
| '12  | Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal | 45.1  | 45.8  | 50.1  |
| '20  | Preparations of vegetables, fruit, nuts or other parts of plants                                | 35.3  | 40.0  | 49.3  |
| '72  | Iron and steel  | 13.9  | 178.7 | 41.2  |
| '3   | Fish and crustaceans, molluscs and other aquatic invertebrates                                  | 7.7   | 9.0   | 33.5  |
| '25  | Salt; sulphur; earths and stone; plastering materials, lime and cement                          | 24.1  | 24.3  | 22.3  |
| '8   | Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere      | 5.9   | 15.7  | 17.9  |
| '21  | Miscellaneous edible preparations   | 5.6   | 12.0  | 16.4  |
| '94  | Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings;    | 8.2   | 12.6  | 14.6  |
| '76  | Aluminium and articles thereof  | 15.9  | 34.0  | 14.3  |

Source: ITC, Trade Map





# **EGYPTIAN IMPORTS FROM UNITED STATES OF AMERICA BY PRODUCT (MILLION)**

| CODE | PRODUCT LABEL   | 2020   | 2021   | 2022   |
|------|---|--------|--------|--------|
| '12  | Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal   | 1291.8 | 1295.2 | 1797.4 |
| '27  | Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral    | 295.1  | 921.3  | 1242.6 |
| '30  | Pharmaceutical products   | 152.9  | 390.1  | 407.1  |
| '84  | Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof                     | 369.8  | 288.2  | 338.4  |
| '88  | Aircraft, spacecraft, and parts thereof   | 72.0   | 402.6  | 241.7  |
| '72  | Iron and steel  | 81.4   | 240.8  | 234.1  |
| '39  | Plastics and articles thereof   | 235.5  | 235.4  | 223.6  |
| '2   | Meat and edible meat offal  | 233.7  | 112.1  | 127.7  |
| '90  | Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical       | 119.7  | 135.4  | 114.7  |
| '47  | Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or        | 94.3   | 57.7   | 93.9   |
| '29  | Organic chemicals   | 111.0  | 107.5  | 93.4   |
| '85  | Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television | 106.8  | 98.3   | 93.0   |
| '38  | Miscellaneous chemical products   | 96.5   | 90.1   | 84.9   |
| '73  | Articles of iron or steel   | 119.9  | 49.1   | 83.4   |
| '23  | Residues and waste from the food industries; prepared animal fodder                               | 100.1  | 110.7  | 72.6   |

Source: ITC, Trade Map

#### TRADE POTENTIALS BETWEEN EGYPT AND UNITED STATES OF AMERICA

# (1) POTENTIAL EGYPTIAN EXPORTS TO UNITED STATES OF AMERICA

| HS CODE | PRODUCT  | POTENTIAL VALUE<br>(MILLION USD) |
|---------|--|----------------------------------|
| 310210  | Urea   | 204                              |
| 710812  | Gold, unwrought, for non-monetary purposes               | 175                              |
| 8528Xc  | Reception apparatus for television                       | 109                              |
| 620342  | Men's trousers & shorts of cotton                        | 93                               |
| 3004Xb  | Medicaments consisting of mixed or unmixed products, for | 77                               |
| 7321Xa  | Iron or steel non-electric cooking appliances            | 67                               |
| 080510  | Oranges, fresh or dried                                  | 67                               |
| 200570  | Olives   | 63                               |





| 940360 | Wooden furniture, n.e.s.                                   | 57 |
|--------|--|----|
| 080610 | Grapes, fresh  | 55 |
| 620462 | Women's trousers & shorts of cotton                        | 49 |
| 210690 | Food preparations  | 48 |
| 081110 | Strawberries, raw, steamed or boiled, frozen               | 41 |
| 330210 | Mixtures of odoriferous substances used in food & drink    | 41 |
| 610990 | T-shirts & vests, knit/crochet, n.e.s.                     | 40 |
| 610910 | T-shirts & vests of cotton, knit/crochet                   | 33 |
| 401120 | Rubber pneumatic tyres for buses & lorries, new            | 33 |
| 3907Xa | Poly"ethylene terephthalate", in primary forms             | 32 |
| 680221 | Monumental/building stone, marble, travertine & alabaster  | 32 |
| 1211XX | Medicinal plants, herbs, etc., n.e.s.                      | 31 |
| 392020 | Non-cellular ethylene polymers, in flat shapes             | 31 |
| 854430 | (Ignition) wiring sets for vehicles                        | 26 |
| 691010 | Ceramic sanitary fixtures, of porcelain/china              | 25 |
| 330129 | Essential oils   | 24 |
| 6907   | Unglazed ceramic flags, paving, hearth, wall tiles, mosaic | 23 |
|        |  |    |

Export Potential Map, ITC

# (2) POTENTIAL EGYPTIAN IMPORTS FROM UNITED STATES OF AMERICA

| HS CODE | PRODUCT   | POTENTIAL VALUE<br>(MILLION USD) |
|---------|---|----------------------------------|
| 100590  | Maize (excl seed for sowing)                              | 1000                             |
| 020230  | Bovine cuts boneless, frozen                              | 257                              |
| 720449  | Waste & scrap of iron/steel, n.e.s.                       | 197                              |
| 020622  | Bovine livers, frozen                                     | 154                              |
| 1201    | Soya beans  | 117                              |
| 390410  | Preparations and charges for fire-extinguishers; charged  | 108                              |
| 3004Xb  | Medicaments consisting of mixed or unmixed products, for  | 98                               |
| 3002XX  | Human & animal blood, blood fractions & immunological     | 94                               |
| 8703XX  | Motor vehicles for the transport of persons, n.e.s.       | 89                               |
| 85XXXb  | Telephone sets & other voice/image transmission           | 88                               |
| 84XXXa  | Other machinery   | 82                               |
| 8708XX  | Parts & accessories of motor vehicles, n.e.s.             | 72                               |
| 230310  | Residues of starch manufacture & similar residues         | 66                               |
| 901890  | Instruments used in medical sciences, n.e.s.              | 64                               |
| 260112  | Agglomerated iron ores & concentrates (excl. roasted iron | 58                               |
| 040210  | Low-fat milk powder                                       | 57                               |
| 382200  | (Prepared) diagnostic/laboratory reagents & certified     | 56                               |
| 841199  | Parts of gas turbines                                     | 41                               |
| 870829  | Parts & accessories of motor vehicle bodies               | 40                               |
| 38XXXX  | Miscellaneous chemical products                           | 35                               |





| 520100 | Cotton, not carded/combed                             | 32 |
|--------|---|----|
| 300230 | Vaccines for veterinary medicine                      | 30 |
| 080212 | Fresh or dried almonds, shelled                       | 29 |
| 470321 | Chemical wood pulp, soda/sulphate (coniferous, (semi- | 27 |
| 84XXXb | Parts of machinery, holders                           | 27 |

**Export Potential Map, ITC** 





#### **SOURCES**

- CIA Fact Book
- ITC, Trade Map Data accessed on 10/7/2023
- ITC, Export Potential Map Data
- World Bank Economic Indicators





# EXPORT DEVELOPMENT AUTHORITY (EDA) FOR MORE MARKET STUDIES AND COUNTRY PROFILES

PLEASE VISIT <u>WWW.EXPOEGYPT.GOV.EG</u>